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## Tandec Provides Competitive Advantage for Techmer PM<sup>®</sup>s Customers

The two-story, state-of-the-art building isn't really owned by Techmer PM. It houses the University of Tennessee's Tandec (short for Textiles & Nonwovens Development Center). Even though it's part of UT, Tandec couldn't be more vital to Techmer PM. It's a cornerstone of the company's strategy of continuous improvement in both its nonwoven products and its customer service.

"I'm just glad Tandec is so close," says Abe Mor, Vice President of Technology for Techmer PM, <sup>®</sup>and based near corporate headquarters in Clinton, a suburb of Knoxville.<sup>®</sup>

Since 1989, Tandec has been sharing its resources and talent with the nonwovens industry. "All of our researchers have PhDs, and their assistants are working on new PhDs," says Tandec Director Clif Woods. "The intellectual energy in this place is constantly expanding the horizons of nonwovens technology."

Techmer PM has been a Tandec partner for a decade. "Their mission is to collaborate with the industry and help foster new developments in the nonwoven and textile fields," notes Mr. Mor. "They do a superb job--we know that from experience. We make regular use of Tandec's pilot production equipment and materials testing facilities to deliver the best technology in the shortest possible time to our nonwoven customers," he adds. "We always tap their processing know-how when we're developing new nonwovens colorants or additives for our customers."

<sup>®</sup>In fact,<sup>®</sup> says Mor, <sup>®</sup>Tandec is a key factor in Techmer PM's reputation for steady, ongoing innovation and quick response to customer needs. A recent example involved a Techmer PM customer that extrudes nonwoven products for the automotive industry. <sup>®</sup>

"Our customer needed a tailored formula to achieve higher performance in order to win a new contract," recalls Mor. "We joined our technical knowledge with Tandec<sup>®</sup>s processing capability to develop and deliver the right product to our customer in less than two weeks.<sup>®</sup>

Techmer PM is a major producer of value-added color and additive masterbatches for the plastics and fiber industries. With ISO 9001-certified plants supporting a worldwide customer base, Techmer PM specializes in high-performance applications where quality, technical support, and problem solving are critical.

\*Techperse<sup>®</sup> is a registered trademark of Techmer PM, LLC.

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